M QQCatalyst M PL Rating

Take advantage of the industry's leading independent agency management system and comparative rater by combining QQCatalyst® and PL Rating®.

This seamless integration provides operational, marketing, sales, and rating tools all in one platform to increase retention, new business, and cross-selling. Enable your agency to grow your book of business, improve your customer experience, and increase productivity.

Solution Benefits

- Two-way integration: Reduce duplicate data entry and mistakes with a seamless connection between your management system and rater for the following: Full Name DoB Gender Marital Status SSN Phone Number Street Address City State Zip Code County Effective Date Expiration Date Line of Business Coverages Limits Drivers Vehicles Policy Term
- Streamlined rating data collection: Consolidate redundant carrier questions, leverage templates, and utilize intuitive 3rd party data and workflows to prefill, enter, and finish quotes faster
- Real-time rating: Offer dozens of competitive quotes in less time than it takes to get one from a carrier website with over 300 real-time carrier connections.
- Carrier partnerships: Work with carrier partners that continuously develop and test their data and connection to deliver the smoothest quoting experience.
- Sales focused AMS: With Salesroom, identify new business, round out your current accounts, and strategically manage prospect sales cycles with the fully integrated sales pipeline manager.
- Orange Partners: Access Vertafore's tech hub with custom solutions including portals, mobile,
 e-payments, and multi-channel communications for a full management experience.
- **Incident prefill:** Save time quoting auto and avoid MVR chargebacks by auto populating driving history and court-based traffic violations.

Potential for:

Retention

PL Rating and QQCatalyst help you with proactive client contact and packaging home and auto, which can lead to 5% higher retention rate.

"QQCatalyst helps us retain customers by allowing us to identify problems before they occur."

John Wheeler,

Owner, The Wheeler Agency

Time saving

At least 50% reduction in auto quote time.

"PL Rating has saved our agency 5 full-time employees versus quoting directly on each carrier website."

Mike Foy,

Owner, Foy insurance

Revenue growth

Through proactive client contact, agents have seen 55% higher growth over those who are not actively contacting their customers.

"QQCatalyst saves me time, money, streamlines my processes, and helps me sell and service my clients more effectively."

Michelle Mosher,

Principal, Southshore Insurance

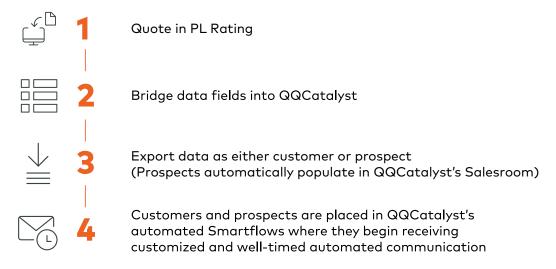
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Simple and intuitive workflow

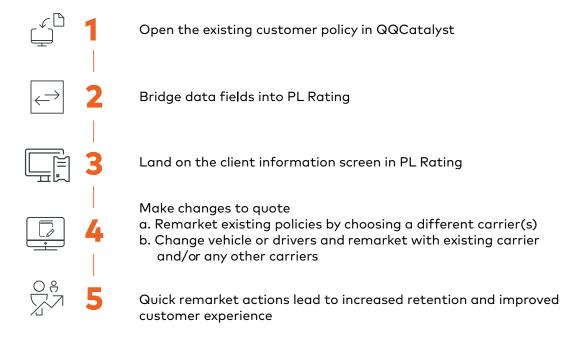
PL Rating to QQCatalyst

Streamline quoting, data collection, sales, and marketing processes by using integrated workflows.



QQCatalyst to PL Rating

Designed for remarketing existing policies for a better rate or quoting changes to an existing policy.



Visit for more info

or call 800.444.4813

