

Drive sales with compelling producer commissions & incentives

Designed to motivate your agents to sell more business, Sircon Compensation gives you a robust and scalable system to build and maintain flexible commission and incentive programs. The solution provides agents with simple-to-understand compensation statements and access to all their compensation information for a positive and frictionless experience.

Features you need

Streamlined compensation administration.

Operationalize producer compensation by managing unlimited commission schedules, transactions, producers, and complex hierarchies in a centralized system.

Template-based programs. Business users can seamlessly create and manage custom incentive programs using our simple wizard tool to improve your time to market in new territories and with new products.

360° view of producer compensation. A single consolidated view of any given producer's compensation status eliminates the need to check multiple systems.

Best-in-class agent experience. Agents have a self-service portal to view commission and incentive details so they know they are compensated accurately, reducing call volume for your staff.

Simple and flexible commission payouts. Reduce the risk of expensive clerical errors and disputes with automated compensation calculation and an agent preference-based payment structure.

Integration with multiple systems. Sircon works within your technology ecosystem to integrate with existing compensation and policy administration systems.

Expert and dedicated staff. Dedicated support staff of 60+ people with a combined 300+ years of compensation experience to guide you through implementation and beyond.

Some customers have seen potential for

- **50% less time spent** managing the compensation process.
- **30% less IT time and cost** of maintaining existing distribution management systems.
- **1% sales increase** by optimizing commission programs and products.
- **Scalable growth** by adding new products or new agents without the need to hire additional staff.

"[Sircon Compensation] has enabled us to examine every broker compensation arrangement in place, identifying out-of-date incentive programs and recognizing cases where broker commissions were not leveraging the desired business result."

Large Northeast U.S. Health Provider

or call 800.444.4813

Sircon for Carrier

Comprehensive Distribution Management

The Sircon for Carriers portfolio is an end-to-end solution providing a comprehensive distribution management system. These three products complement each other to provide streamlined onboarding, agent self-service, fast and accurate compensation, and a 360° view of your agents. Sircon for Carriers delivers revenue growth, operational efficiency, staff effectiveness, and reduced compliance risk.



Sircon by the numbers

650+ carrier groups, covering **3,000 companies** manage their distribution channels with Sircon solutions.

50% of all industry compliance licensing transactions go through Sircon.

Every year **1.7 million** license applications & renewals are processed through Sircon.

40+ million compensation transactions nightly.

21 state regulators utilize Sircon software as their system of record.

94 of the top 100 carriers leverage Sircon solutions.

License transactions processed through Sircon in all **50 states**.

8.4 million producer appointments and terminations annually.

25,000+ across all jurisdictions.

Network of **1.11M+** agents and advisors.

2,200+ continuing education providers in the Sircon network.

45% of all licensees are in states that use Sircon as their system of record.